



**WHERE MIND MEETS RESOURCES**



A leading infrastructure engineering & project management company



Engineering environment, energy management & climate change infrastructure



Trusted advisors in financing & business strategies

01

Indian multinational with 30+ years of experience in core & High-impact sectors

02

Trusted Partner across Government & Private Sector

03

Strong client focus with a commitment to top quality standards with 600 projects

04

Leadership with Trust, Integrity, Responsibility, Excellence, Pioneering & Unity of 275+ multi-disciplinary experienced team

### › Vision

To strengthen communities through sustainable infrastructure and contribute to nation-building.

### › Mission

To deliver complete value-led solutions that nurture talent for the future, boost economic growth which will uplift communities.

### › Values

#### **Integrity**

Fortress operates with transparency, trust, and unwavering ethics, a dependable ally in Nation Building.

#### **Innovation**

We are driven by future-focused thinking and a passion for transformative solutions in infrastructure, climate resilience and sustainable development.

#### **Resilience**

Enduring structures, robust systems, and navigating challenges, Fortress is designed to withstand, adapt and deliver.

#### **Sustainability**

Fortress embeds sustainability in every decision, from green technology to long-term environmental stewardship.

#### **Empowerment**

We nurture talent and uplift communities by enabling growth and creating lasting impact





**A S Kumar**  
Founder & MD

MBA (MIT) | 37 Yrs. Exp. |  
Development Strategies



**Sushil Kaushik**  
Founder Director

CA | 38 Yrs. Exp. |  
Strategies



**Upendra Kulkarni**  
Founder Director

CA | 37 Yrs. Exp. |  
Investment Banking



**Jagdish Lavekar**  
Founder Director

MBA (NIMS) | 36 Yrs. Exp. |  
Real Estate



**Chhatrapal Somkuwar**  
Executive Director

MBA (MU) | 20 Yrs. Exp. |  
Infra Development



**Ajay Agrawal**  
Executive Director

M Plan (SPA D) | 35 Yrs. Exp. |  
Project Development



**Sandeep Bhutkar**  
VP – PAE

ME (Env.) | 18 Yrs. Exp. |  
Planning & Designing



**Dr. Abhijit Warudkar**  
VP – PMC

PhD (CM) | 18 Yrs. Exp. |  
Project Management



**Chandrakant Honrao**  
Head – MEP & ICT

ME (Elec.) | 20 Yrs. Exp. |  
Electrical Infra.



**Anwar Shaikh**  
Head – Projects

ME (CM) | 21 Yrs. Exp. |  
Special Projects



**Lukesh Kantode**  
Head – Bridges

ME (Civil) | 20 Yrs. Exp. |  
Bridges



**Nakul Sharma**  
GM – Energy

BE (Elec.) | 15 Yrs. Exp. |  
Energy Infra.



**Hitesh Doshi**  
Sr. Vice President

CA | 27 Yrs. Exp. |  
Investment Banking



**Riaze Vakil**  
Head – International

MBA | 32 Yrs. Exp. |  
International Business

Well supported by team of 275+ professionals



Over 500+ Satisfied Clients



*A Leading  
Infrastructure  
Engineering & Project  
Management  
Company*



**FORTRESS**  
INFRACON  
*We Deliver*



- 1 Consistently delivering integrated engineering solutions over 3 decades
- 2 Diverse clientele spread across 26 states in India
- 3 In-house experts and integrated systems & processes
- 4 Thought leadership in green & sustainable solutions

**30+**  
Years of  
Experience

**250+**  
Professionals

**500+**  
Projects  
Completed

**₹ 3.9 Tn**  
Aggregate  
Project Value

Environment

Urban  
Infrastructure

Transportation

Industrial

Tourism



### Environment

- Sustainability & Climate Change
- Water Supply & Sewerage
- Solid Waste
- River & Lake Rejuvenation



### Urban Infrastructure

- City Infrastructure
- Smart Townships
- Bridges & Elevated Structures
- Utilities & ICT



### Transportation

- Highways & Expressways
- Urban Mobility
- Smart Transport
- Bridges & Elevated Structures



### Industrial

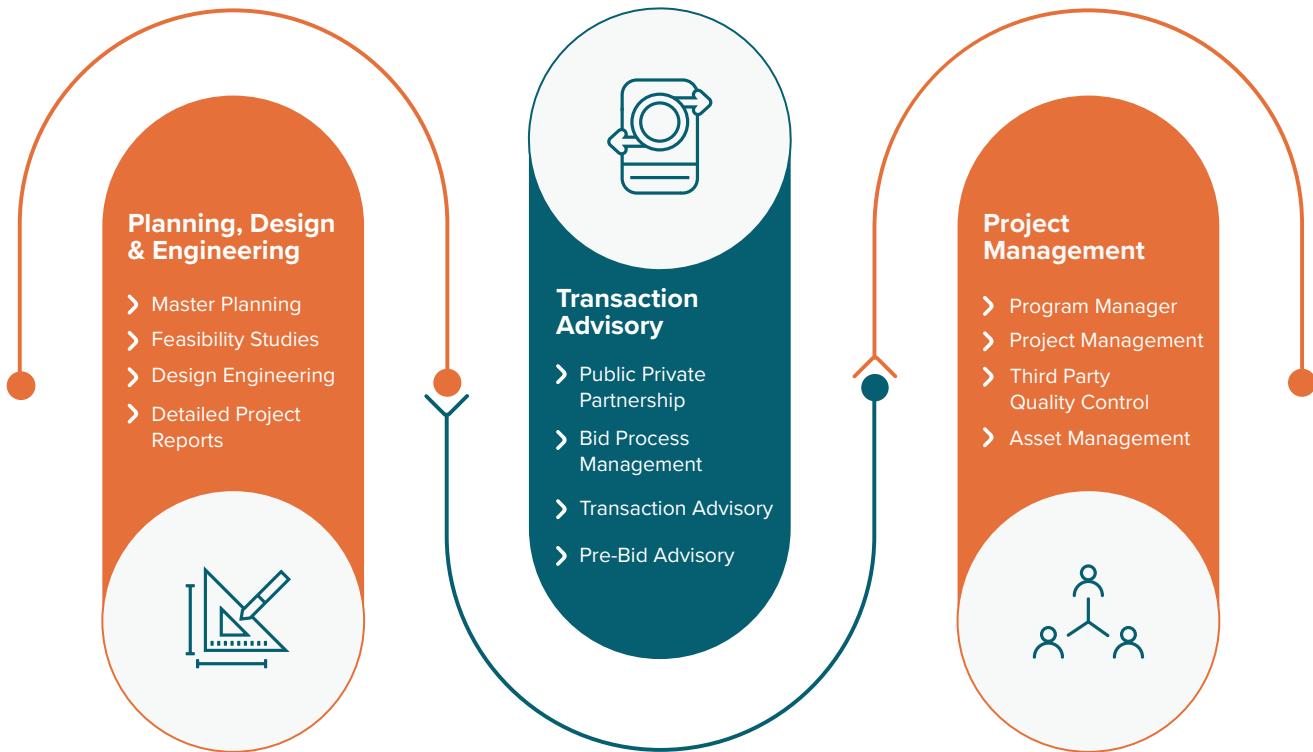
- Industrial Corridors
- SEZ/FTZ
- Industrial Parks/ Townships
- Logistics Parks



### Tourism

- Destination Development
- Product Development
- Circuit Tourism
- Religious Tourism

Building a sustainable future across every sector



Services ranges from “**Concept to Commissioning**”



## Environment

- 120 WS Schemes of 3000 MLD & 37000 km pipeline
- 30 Sewerage Schemes of 1000 MLD & 2000 km pipeline
- 45 SWM Projects of 1000 TPD
- 4 River Fronts of 28 km & 100 lakes rejuvenation
- 3.3 Mn tree Plantation



## Urban Infrastructure

- 30 City Infrastructure Projects
- 10 Smart Townships
- 3 Mn sqft Buildings and Structures
- 5 Integrated brownfield city development projects
- 100 Gardens, Green spaces & Recreational areas



## Transportation

- Total 13000 km Highways & Urban Roads
- 175 Nos. NH projects of 9000 km on PPP/EPC for NHAI & MoRTH
- 4000 km of Design Engg. & 600 km of supervision
- 4th Longest Tunnel of 7.7 km on Samruddhi Expressway, Maharashtra



## Industrial

- 4 greenfield industrial nodes over 3500 Ha
- 20 greenfield industrial parks & township over 5000 Ha
- 10 Brownfield Industrial Parks/ Townships over 2500 Ha
- 10 MSME Clusters over 250 Ha



## Tourism

- 10 Tourism Destinations
- 10 Multiple Tourism Circuits
- 3 Tourism cities & 5 Tourism vision plans
- 3 MICE / Convention centres
- ADB funded statewide Himachal Pradesh sustainable tourism project



## Pioneer in

- First PPP Project in Urban Area
- First CDP under JNNURM & Integrated Development
- First Mega Tourism Circuit
- Second Smart Industrial Node
- Largest Green Sink Expressway



### Chh. Sambhajinagar Water Supply Scheme | MH

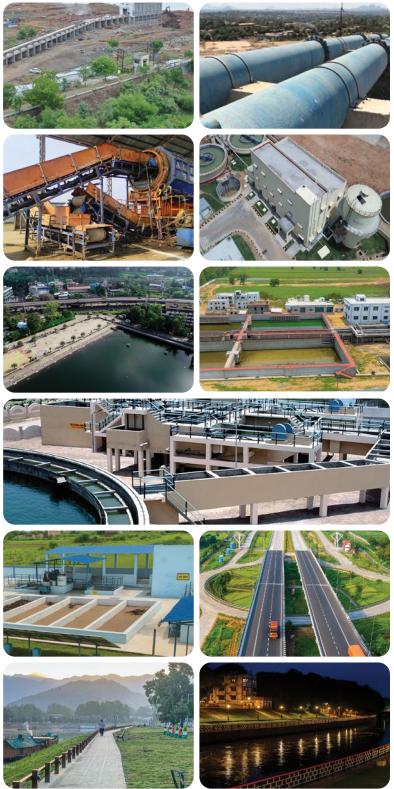
24x7 WS scheme for 2 Mn. Population, 1900 Km Network & 392 MLD WTP | ₹ 2750 Cr.



### Mula-Mutha Riverfront Development, Pune | MH

17 Km river rejuvenation, bank protection, recreation and public amenities | ₹ 1140 Cr.

- Rural Water Supply Grid Schemes across Maharashtra under JJM MH | ₹ 3189 Cr.
- Water Supply Scheme for MBMC Area under AMRUT MH | ₹ 423 Cr.
- Nashik Water Supply Scheme from Mukane Dam under Nagarothan MH | ₹ 450 Cr.
- Rural Water Supply Schemes under JJM in Gwalior Region MP | ₹ 1048 Cr.
- Sewerage Scheme for Chh. Sambhajinagar City Under UIDSSMT MH | ₹ 464 Cr.
- Sewerage Scheme for Jalgaon City under MH | ₹ 849 Cr.
- Tripura State AMRUT 2.0 Scheme TR | ₹ 191 Cr.
- Wadale & Other 9 Lake Rejuvenation, Panvel MH | ₹ 75 Cr.
- Solid and Liquid Waste Management Projects under SBM in J&K | JK
- IRMA for AMRUT in WB, Odisha & 8 Northeast states IND | ₹ 8100 Cr.
- Amritsar Water Supply & Sewerage Scheme under JICA funding PB | ₹ 182 Cr.
- Carbon Neutral Corridor through Plantation along 701 Km Maharashtra Samruddhi Expressway MH | ₹ 920 Cr.
- Water Audit in Kalyan Dombivali Municipal Corporation | MH
- Kahn Saraswati River Front Development, Indore MP | ₹ 103 Cr.
- Jhelum Riverfront Development, Srinagar JK | ₹ 55 Cr.
- FSTP in Mira Bhayander Municipal Corporation area MH | ₹ 10 Cr.





### Smart City, Srinagar | J&K

Smart City Infrastructure over 246 sq km | ₹ 3634 Cr.



### Manora Amdar Niwas, Mumbai | MH

State-of-the-Art Manora Amdar Niwas for Maharashtra Legislature having 12 lacs sqft BUA & 42 storied | ₹ 1269 Cr.

- Buildings and Complexes on PPP for NWCMC, Nanded **MH | ₹ 105 Cr.**
- Sachkhand Gurudwara Precinct Development, Nanded **MH | ₹ 115 Cr.**
- Affordable Housing Township under PMAY, Nagpur **MH | ₹ 66 Cr.**
- Commercial Land development on PPP at Coimbatore **TN | ₹ 197 Cr.**
- Chennai Greenfield Airport's PAP Township, Parandur **TN | ₹ 360 Cr.**
- Shegaon Pilgrimage Development, Buldana **MH | ₹ 540 Cr.**
- GST Bhavan, Pune **MH | ₹ 110 Cr.**
- New Town DBLP near Shirdi along Maharashtra Samruddhi Expressway **MH**
- PIECC Township, Moshi, Pune **MH | ₹ 122 Cr.**
- Fintech City, Nandambakkam & Kavanoor, Chennai **TN | ₹ 676 Cr.**
- Integrated City Infrastructure, Panvel **MH | ₹ 504 Cr.**
- Nanded City Infrastructure **MH | ₹ 733 Cr.**
- Redevelopment of Municipal Colony, Usmanpur, **DL | ₹ 900 Cr.**
- Commercial Complexes on PPP for Kolhapur Municipal Corporation **MH | ₹ 100 Cr.**
- Integrated Urban Development of Chitrakoot town funded by ADB **MP | ₹ 250 Cr.**
- District Sport Complex, Ahilyanagar **MH | ₹ 10 Cr.**
- SGGS Sports Complex Nanded **MH | ₹ 42 Cr.**





## Expressways & National Highways across India

175 no. of Expressways/ NH Projects with total length of 9000 km across India for NHAI/ MoRTH as Financial cum Legal Consultant | ₹ 240000 Cr.



## Axom Mala Road Project, Assam

2/4 lanning of 460 km SH/ MDR in 11 districts with bridges on Subhansari and Luit Rivers under AIIB/ NDB & State funding | ₹ 4200 Cr.

- Chhattisgarh Road Connectivity Project of 806 Km under ADB Loan, **CH | ₹ 3332 Cr.**
- Access controlled Greenfield Maharashtra Samruddhi Expressway (Ghoti to Amane) of 78 Km, **MH | ₹ 6865 Cr.**
- Maharashtra Road Improvement Program on HAM / EPC of 1266 Km, **MH | ₹ 4725 Cr.**
- Urban Road Improvement Plan of 256 Km in Himachal Pradesh, **HP | ₹ 4310 Cr.**
- Dehradoon-Mussoorie Ropeway of 5.5 Km, **UK | ₹ 300 Cr.**
- ATMS of 296 Km at Bundelkhand Expressway, **UP | ₹ 48 Cr.**
- 8 Wayside Amenities along Purvanchal Expressway **UP | ₹ 400 Cr.**
- Multimodal Logistic Park at Chh. Sambajinagar on PPP **MH | ₹ 100 Cr.**
- Road Safety Audits of PWD roads in Kerala of 250 Km **KL**
- Hanumangadi to Ranibaug Ropeway of 15 Km, Nainital **UK | ₹ 1593 Cr.**
- Latur City urban roads of 42 Km **MH | ₹ 109 Cr.**
- 32 Nos. Flyovers & Creek Bridges in Mumbai City **MH | ₹ 2200 Cr.**
- Versova Bandra Sealink of 17 Km **MH | ₹ 6900 Cr.**
- 8 Laninig of NH-848 (Vadape Thane Section) of 20 Km **MH | ₹ 1182 Cr.**
- 4 Km Agardanda Creek Bridge, Raigad **MH | ₹ 1032 Cr.**
- Inter State Bus Terminal, Indore **MP | ₹ 104 Cr.**





## AURIC Township, Chh. Sambajinagar | MH

Integrated infrastructure for greenfield industrial city over 845 Ha | ₹ 656 Cr.



## Infrastructure Works, NOIDA | UP

Infrastructure works in NOIDA over 203 sq km | ₹ 2100 Cr.

- BIDA's Integrated Industrial Township over 400 Ha, Jhansi **UP** | ₹ 2200 Cr.
- Infrastructure Works over 380 Sq. Km., Greater NOIDA **UP** | ₹ 1283 Cr.
- Infrastructure Works over 200 Sq. Km., YEIDA **UP** | ₹ 930 Cr.
- NICDIC's Integrated Industrial Township over 302 Ha, Greater NOIDA **UP** | ₹ 426 Cr.
- Integrated Industrial Area over 385 Ha, Pilibhit **UP** | ₹ 426 Cr.
- Renewable Energy & Power Equipment Manufacturing Zone over 419 Ha, Narmadapuram **MP** | ₹ 420 Cr.
- Industrial Clusters over 110 Ha in Bodoland Territorial Region **AS** | ₹ 367 Cr.
- Integrated Industrial Township over 334 Ha, Chainpura, Guna **MP** | ₹ 341 Cr.
- Electronic Hardware Manufacturing Cluster over 200 Ha, Tirupati **AP** | ₹ 339 Cr.
- Gems & Jewellery SEZ park over 104 Ha on PPP, Indore **MP** | ₹ 225 Cr.
- Multi-product Industrial Area over 263 Ha, Hathod, Relwa & Kasarwadi **MP** | ₹ 215 Cr.
- Industrial Estate SIDCUL over 823 Ha, Haridwar **UK** | ₹ 200 Cr.
- Integrated Industrial Park over 200 Ha, Lalbagh- Basvi, Dhar **MP** | ₹ 198 Cr.
- Pithampur Industrial area Sec 1,2,3,5, SEZ 1,2 & 5, Indore **MP** | ₹ 150 Cr.
- Integrated Industrial Township over 110 Ha, Parichchha Ahir & Kirar, Shivpuri **MP** | ₹ 83 Cr.
- Readymade Garment Park over 20 Ha, Gwalior **MP** | ₹ 35 Cr.





### Lonar Tourism Destination Development, Buldhana | MH

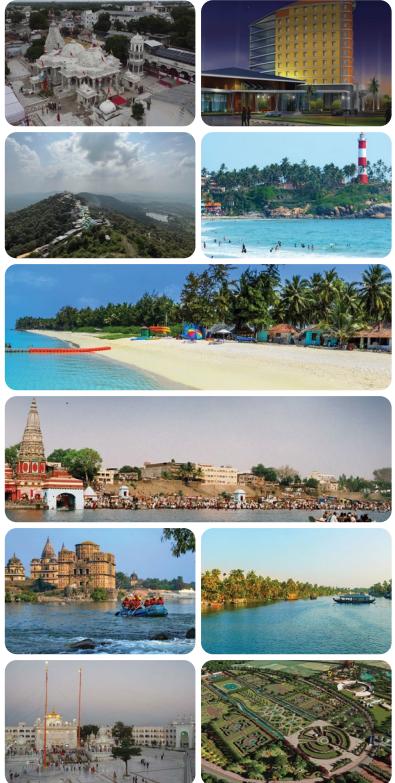
Ramsar Site Eco, Heritage Tourism Infra, Planetarium & Resort | ₹ 92 Cr.



### Himachal Pradesh Inclusive and Sustainable Tourism project

Sustainable and Inclusive Tourism Development Project in HP  
Funded by ADB | ₹ 1700 Cr.

- Becharaji Temple Precinct & Pilgrimage Development, Mehsana GJ | ₹ 200 Cr.
- Mahur Pilgrimage Development, Nanded MH | ₹ 216 Cr.
- Kumarakom Tourism Destination, Kottayam KL | ₹ 1105 Cr.
- Kovalam-Poovar Tourism Corridor, Trivandrum KL | ₹ 4747 Cr.
- Vagamon-Thekkadi Eco-tourism Circuit, Kerala KL | ₹ 55 Cr.
- Solapur - Tuljapur Mega Tourism Circuit MH | ₹ 42 Cr.
- Nanded Mega Tourism Circuit MH | ₹ 43 Cr.
- Nashik mini-Tourism Circuit MH | ₹ 25 Cr.
- Delhi Haat, Janakpuri DL | ₹ 91 Cr.
- MP Tourism Circuit MP | ₹ 305 Cr.
- Lakshadweep Tourism Circuit | ₹ 400 Cr.
- Calicut International Convention Center KL | ₹ 120 Cr.
- Indore Convention Center MP | ₹ 270 Cr.
- Sant Dnyaneshwar Garden, Paithan, MH | ₹ 150 Cr.
- Mumbai Suburban Tourism Plan MH | ₹ 800 Cr.
- Buldhana District Tourism Plan MH | ₹ 370 Cr.
- Nanded District Tourism Plan MH | ₹ 530 Cr.





Engineering  
Environment,  
Energy Management  
& Climate Change  
Infrastructure



**FORTRESS**  
**ENVIRA**

Built to Last



One of the emerging solution providers in environment, sustainable and climate change infrastructure



Focus on bridges, special structures, nature based solutions, energy management & asset management.



Diverse, specialized, qualified & experienced team



PAN India operations



Tie-ups with research institutes & international organizations/technology provider



Technology aids environmental efforts by increasing efficiency

**3.5 Mn**  
Tree Plantation & Green Sink

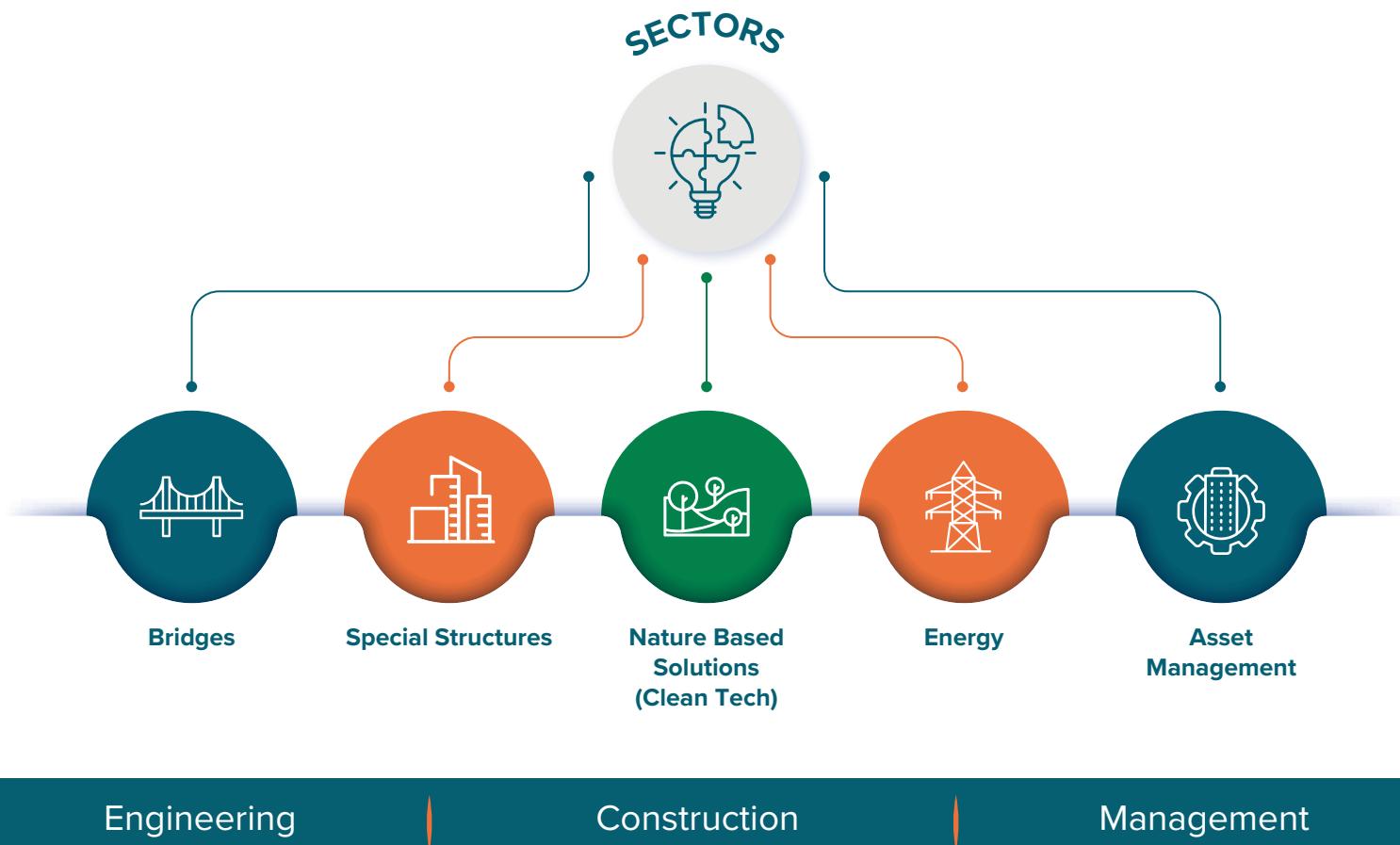
**2L Sq.Ft.**  
Special Structures

**5**  
Bridges

**6 EHV**  
Substations

**15K Ton**  
CO<sub>2</sub> Saved

**1 Mn**  
Plants Captive Nursery





Taloja Creek Bridge, Panvel MH | 130 M



Repair & Retrofitting of Bridges in Mumbai MH



Rail over Bridge at Malavli, Lonavala MH | 1 KM



Repair & Retrofitting of Nitin Cadbury Flyover in Mumbai, MH

## Special Structure - Key Projects



Sub Registrar Offices accross Maharashtra |  
60,000 Sq. Ft.



Retrofitting of Bettel Thoma Church Bengaluru KA



Bungalows & Farmhouses at Raigad MH |  
50,000 Sq. Ft.



Sun Valley Township at Raigad MH | 80 Ha.



Plantation & Landscaping at MTHL with 1 Lakh Tree  
Plantation MH | 10 Ha.



Green Linear Forest along Maharashtra Samruddhi Expressway with 3.3 Mn. Tree Plantation MH | 5000 Ha.



Rejuvenation of Isreal Lake, Panvel MH | 5 Ha.



Organic Farm with plantation, irrigation &  
agro-processing at Raigad MH | 60 Ha.



Substation Augmentation at Talegaon, Wardha,  
MH | 132kV



Substation Augmentation at Umred Nagpur,  
MH | 220kV



Substation Augmentation at Kanhan, Nagpur,  
MH | 132 kV



Substation augmentation at Saoner, Nagpur,  
MH | 132 kV



Substation Augmentation at Amgaon, Gondia,  
MH | 132kV



Substation Augmentation at Sakoli, Bhandara,  
MH | 132kV



Substation Augmentation at Chikalthana, Aurangabad,  
MH | 132 kV



Substation augmentation at Shendra, Aurangabad,  
MH | 220 kV



Trusted Advisors in  
Financing & Business  
Strategies



**FORTRESS  
CAPITAL**

*Value Catalyst*



SEBI registered  
Category 1 - Merchant Banker



Strong domain knowledge  
in corporate finance, international  
finance and strategic advisory



Consistent track record of  
delivering to client's need



Sector-agnostic services, tailored to the  
client's growth, investment &  
divestment strategy



Alliances with global advisory  
firms & funds



Comprehensive & integrated client  
support through the Deal Life Cycle

30+

₹ 15K Cr.

300+

500+

Years of experience

Aggregate Deal Value

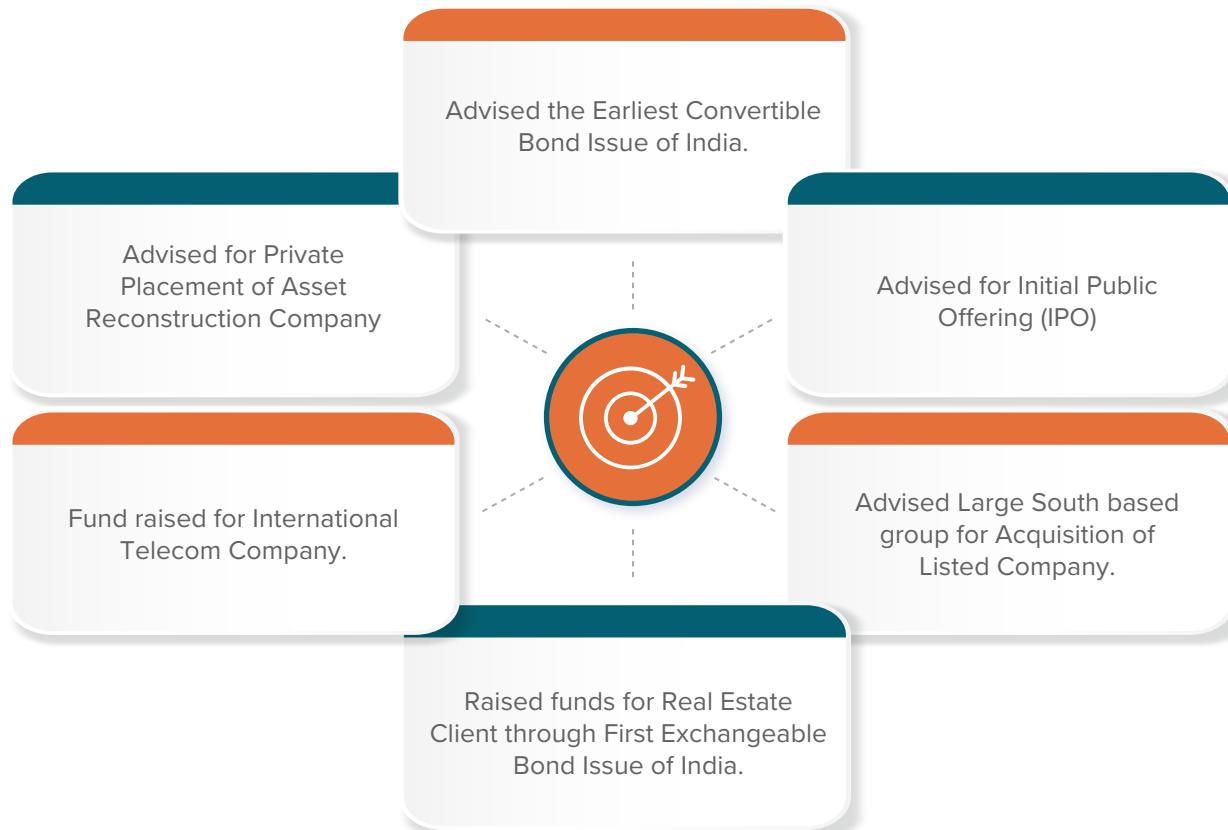
Companies Served

Successful Deals

Qualified &  
Experienced

Multi-disciplinary team







**Vivimed**

Convertible Bond issue  
₹ 83 Cr.)



QIP Issue (₹ 32 Cr.)



IPO Advisory



Private Placement  
₹ 300 Cr.)



A new way for a new world

IPO Advisory



Exchangeable Bond  
Issue (₹ 145 Cr.)



Restructuring of Stress  
Debt (₹ 88 Cr.)



Private Placement  
₹ 57 Cr.)



Convertible Bond  
Issue (₹ 213 Cr.)



Fund Raising



Convertible Bond issue  
₹ 440 Cr.)



Feel Safe

Convertible Bond issue  
₹ 62 Cr.)

## Valuation - Key Deals



## ➤ Mergers, Acquisition & Advisory - Key Deals



Acquisition  
Advisory



Acquisition  
Advisory



Strategy for  
India Entry



Acquisition  
Advisory

**Jefferies**

Strategy for  
India Entry



Strategy for  
India Entry



Acquisition  
Advisory



Strategy for  
India Entry



Abridged Prospectus



Listing of Demerged Entity



Fairness Opinion



GOKALDAS EXPORTS  
LIMITED

Fairness Opinion



PPM Due Diligence



Fairness Opinion



Fairness Opinion



Fairness Opinion

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