



# **Corporate Profile**





A leading infrastructure engineering & project management company



Engineering environment, energy management & climate change infrastructure



Trusted advisors in financing & business strategies

01

Indian multinational with 30+ years of experience in core & High-impact sectors 02

Trusted Partner across Government & Private Sector

03

Strong client focus with a commitment to top quality standards with 600 projects 04

Leadership with Trust, Integrity, Responsibility, Excellence, Pioneering & Unity of 275+ multi-disciplinary experienced team



# **Vision**

To strengthen communities through sustainable infrastructure and contribute to nation-building.

# **Mission**

To deliver complete value-led solutions that nurture talent for the future, boost economic growth which will uplift communities.

# Values

#### Integrity

Fortress operates with transparency, trust, and unwavering ethics, a dependable ally in Nation Building.

#### **Innovation**

We are driven by future-focused thinking and a passion for transformative solutions in infrastructure, climate resilience and sustainable development.

#### Resilience

Enduring structures, robust systems, and navigating challenges, Fortress is designed to withstand, adapt and deliver.

## Sustainability

Fortress embeds sustainability in every decision, from green technology to long-term environmental stewardship.

## **Empowerment**

We nurture talent and uplift communities by enabling growth and creating lasting impact







A S Kumar Founder & MD

MBA (MIT) | 37 Yrs. Exp. | Development Strategies



Sushil Kaushik Founder Director

CA | 38 Yrs. Exp. | Strategies



Upendra Kulkarni Founder Director

CA [ 37 Yrs. Exp. ] Investment Banking



Jagdish Lavekar Founder Director

MBA (NIMS) | 36 Yrs. Exp. | Real Estate



Chhatrapal Somkuwar Executive Director

MBA (MU) | 20 Yrs. Exp. | Infra Development



Ajay Agrawal
Executive Director

M Plan (SPA D) | 35 Yrs. Exp. | Project Development



# Core Team





Hitesh Doshi Sr. Vice President

CA | 27 Yrs. Exp. | Investment Banking



Riaze Vakil Head – International

MBA | 32 Yrs. Exp. | International Business



Sandeep Bhutkar

ME (Env.) 18 Yrs. Exp. Planning & Designing



Dr. Abhijit Warudkar

PhD (CM) | 18 Yrs. Exp. | Project Management



Deepak Pethkar AVP - Transportation

BE (Civil) | 17 Yrs. Exp. | Transportation Infra.



Chandrakant Honrao Head – MEP & ICT

ME (Elec.) | 20 Yrs. Exp. | Electrical Infra.



Dilip Chavanke Head – EAS

ME (CM) | 15 Yrs. Exp. | Environment



Anwar Shaikh AVP – Projects

ME (CM) | 21 Yrs. Exp. | Special Projects



Lukesh Kantode AVP – Bridges

ME (Civil) | 20 Yrs. Exp. | Bridges



Nakul Sharma GM – Energy

BE (Elec.) 115 Yrs. Exp. 1 Energy Infra.











































































































































































- Consistently delivering integrated engineering solutions over 3 decades
- Diverse clientele spread across 26 states in india
- In-house experts and integrated systems & processes
- Thought leadership in green & sustainable solutions

30+

Years of Experience

250+

**Professionals** 

500+

Projects Completed ₹ 3.9 Tn

Aggregate Project Value

**Environment** 

Urban Infrastructure

**Transportation** 

Industrial

**Tourism** 















#### **Environment**

- Sustainability& Climate Change
- Water Supply & Sewrage
- Solid Waste
- River & Lake Rejuvenation

#### Urban Infrastructure

- City Infrastructure
- > Smart Townships
- Bridges & Elevated Structures
- Utilities & ICT

## Transportation

- Highways & Expressways
- Urban Mobitility
- > Smart Transport
- > Bridges & Elevated Structures

#### Industrial

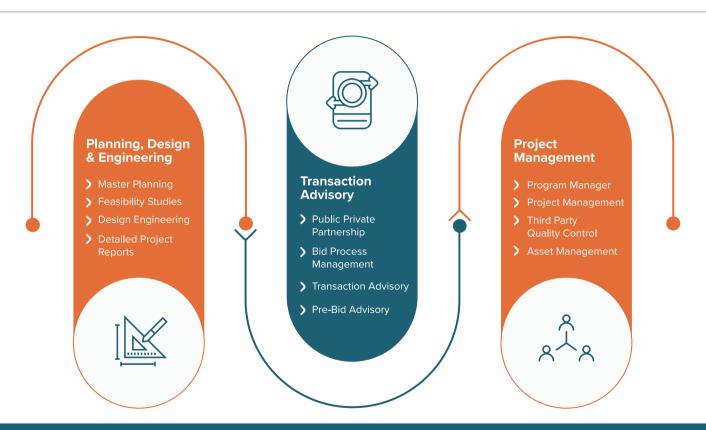
- > Industrial Corridors
- > SEZ/FTZ
- Industrial Parks/ Townships
- Logisitcs Parks

#### Tourism

- Destination Development
- Product Development
- Circuit Tourism
- Religious Tourism













## **Environment**

- 120 WS Schemes of 3000 MLD & 37000 km pipeline
- 30 Sewerage Schemes of 1000 MLD & 2000 km pipeline
- 45 SWM Projects of 1000 TPD
- 4 River Fronts of 28 km & 100 lakes rejuvenation
- 3.3 Mn tree Plantation



## **Urban Infrastructure**

- 30 City Infrastructure Projects
- 10 Smart Townships
- 3 Mn sqft Buildings and Structures
- 5 Integrated brownfield city development projects
- 100 Gardens, Green spaces & Recreational areas



## **Transportation**

- Total 13000 km Highways & Urban Roads
- 175 Nos. NH projects of 9000 km on PPP/EPC for NHAI & MoRTH
- 4000 km of Design Engg. & 600 km of supervision
- 4th Longest Tunnel of 7.7 km on Samruddhi Expressway, Maharashtra



## Industrial

- 4 greenfield industrial nodes over 3500 Ha
- 20 greenfield industrial parks & township over 5000 Ha
- 10 Brownfield Industrial Parks/ Townships over 2500 Ha
- 10 MSME Clusters over 250 Ha



## **Tourism**

- 10 Tourism Destinations
- 10 Multiple Tourism Circuits
- 3 Tourism cities & 5 Tourism vision plans
- 3 MICE / Convention centres
- ADB funded statewide Himachal Pradesh sustainable tourism project



## Pioneer in

- First PPP Project in Urban Area
- First CDP under JNNURM & Integrated Development
- First Mega Tourism Circuit
- Second Smart Industrial Node
- Largest Green Sink Expressway



## **Environment - Key Projects**





Chh. Sambhajinagar Water Supply Scheme I MH 24x7 WS scheme for 2 Mn. Population, 1900 Km Network & 392 MLD WTP I ₹ 2750 Cr.



Mula-Mutha Riverfront Development, Pune IMH 17 Km river rejuvenation, bank protection, recreation and public amenities I ₹ 1140 Cr.

- Rural Water Supply Grid Schemes across
   Maharashtra under JJM MH | ₹ 3189 Cr.
- Water Supply Scheme for MBMC Area under AMRUT MH I₹ 423 Cr.
- Nashik Water Supply Scheme from Mukane Dam under Nagarothan MH | ₹ 450 Cr.
- Rural Water Supply Schemes under JJM in Gwalior Region MP | ₹1048 Cr.
- Sewerage Scheme for Chh. Sambhajinagar City Under UIDSSMT MH I ₹ 464 Cr.
- Sewerage Scheme for Jalgaon City under
   MH I ₹ 849 Cr.
- Tripura State AMRUT 2.0 Scheme TR | ₹ 191 Cr.
- Wadale & Other 9 Lake Rejuvenation, Panvel MH I ₹ 75 Cr.
- Solid and Liquid Waste Management Projects under SBM in J&K | JK
- IRMA for AMRUT in WB, Odisha & 8 Northeast states IND I ₹ 8100 Cr.
- Amritsar Water Supply & Sewerage Scheme under JICA funding PB ₹ 182 Cr.
- Carbon Neutral Corridor through Plantation along 701 Km Maharashtra Samruddhi Expressway MH I ₹ 920 Cr.
- Water Audit in Kalyan Dombivali Municipal Corporation | MH
- Kahn Saraswati River Front Development, Indore MP I ₹ 103 Cr.
- Jhelum Riverfront Development, Srinagar
   JK | ₹ 55 Cr.
- FSTP in Mira Bhayander Municipal Corporation area MH I ₹ 10 Cr.























## Urban Infrastructure - Key Projects





Smart City, Srinagar I J&K
Smart City Infrastructure over 246 sq km I ₹ 3634 Cr.



Manora Amdar Niwas, Mumbai MH

State-of-the-Art Manora Amdar Niwas for Maharashtra Legislature having 12 lacs sqft BUA & 42 storied | ₹1269 Cr.

- Buildings and Complexes on PPP for NWCMC, Nanded MH I ₹ 105 Cr.
- Sachkhand Gurudwara Precinct Development, Nanded MH I ₹ 115 Cr.
- Affordable Housing Township under PMAY,
   Nagpur MH I ₹ 66 cr.
- Commercial Land development on PPP at Coimbatore TN I ₹ 197 cr.
- Chennai Greenfield Airport's PAP Township, Parandur TN ₹ 360 Cr.
- Shegaon Pilgrimage Development, Buldana
   MH | ₹ 540 cr.
- . GST Bhavan, Pune MH I ₹ 110 cr.
- New Town DBLP near Shirdi along Maharashtra Samruddhi Expressway MH
- PIECC Township, Moshi, Pune MH | ₹ 122 cr.
- Fintech City, Nandambakkam & Kavanoor,
   Chennai TN ₹ 676 Cr.
- Integrated City Infrastructure, Panvel
   MH I ₹ 504 cr.
- Nanded City Infrastructure MH ₹ 733 Cr.
- Redevelopment of Municipal Colony, Usmanpur,
   DL |₹900 cr.
- Commercial Complexes on PPP for Kolhapur Municipal Corporation MH | ₹ 100 cr.
- Integrated Urban Development of Chitrakoot town funded by ADB MP I ₹ 250 Cr.
- District Sport Complex, Ahilyanagar MH I ₹ 10 Cr.
- SGGS Sports Complex Nanded MH | ₹ 42 cr.





















## Transportation - Key Projects





### Expressways & National Highways across India

175 no. of Expressways/ NH Projects with total length of 9000 km across India for NHAI/ MoRTH as Financial cum Legal Consultant I ₹240000 Cr



Axom Mala Road Project, Assam

2/4 lanning of 460 km SH/ MDR in 11 districts with bridges on Subhansari and Luit Rivers under AllB/ NDB & State funding I  $\stackrel{?}{\approx}$  4200 Cr.

- Chhattisgarh Road Connectivity Project of 806 Km under ADB Loan. CH I ₹ 3332 Cr.
- Access controlled Greenfield Maharashtra Samrudhhi Expressway (Ghoti to Amane) of 78 Km. MH I ₹ 6865 Cr.
- Maharashtra Road Improvement Program on HAM / EPC of 1266 Km, MH I ₹ 4725 Cr.
- Urban Road Improvement Plan of 256 Km in Himachal Pradesh, HP I ₹ 4310 Cr.
- Dehradoon-Mussoorie Ropeway of 5.5 Km, UK I ₹ 300 Cr.
- ATMS of 296 Km at Bundelkhand Expressway,
   UP |₹ 48 Cr.
- 8 Wayside Amenities along Purvanchal Expressway UP I ₹ 400 Cr.
- Multimodel Logistic Park at Chh.
   Sambajinagar on PPP MH I ₹ 100 Cr.
- Road Safety Audits of PWD roads in Kerala of 250 Km KL
- Hanumangadi to Ranibaug Ropeway of 15 Km, Nainital UK I ₹ 1593 Cr.
- Latur City urban roads of 42 Km MH | ₹ 109 Cr.
- 32 Nos. Flyovers & Creek Bridges in Mumbai
   City MH | ₹ 2200 Cr.
- Versova Bandra Sealink of 17 Km
   MH I ₹ 6900 Cr.
- 8 Laninig of NH-848 (Vadape Thane Section) of 20 Km MH I ₹ 1182 Cr.
- 4 Km Agardanda Creek Bridge, Raigad
   MH | ₹ 1032 Cr.
- Inter State Bus Terminal, Indore MP | ₹ 104 Cr.













# Industrial - Key Projects





AURIC Township, Chh. Sambhajinagar I MH

Integrated infrastructure for greenfield industrial city over 845 Ha I ₹656 Cr.



Infrastructure Works, NOIDA | UP

Infrastructure works in NOIDA over 203 sq km | ₹2100 Cr.

- BIDA's Integrated Industrial Township over 400 Ha, Jhansi UP I ₹ 2200 Cr.
- Infrastructure Works over 380 Sq. Km., Greater
   NOIDA UP I ₹ 1283 Cr.
- Infrastructure Works over 200 Sq. Km., YEIDA
   UP | ₹ 930 Cr.
- NICDIC's Integrated Industrial Township over 302 Ha, Greater NOIDA UP I₹ 426 Cr.
- Integrated Industrial Area over 385 Ha, Pilibhit
   UP I ₹ 426 Cr.
- Renewable Energy & Power Equipment Manufacturing Zone over 419 Ha, Narmadapuram MP I ₹ 420 Cr.
- Industrial Clusters over 110 Ha in Bodoland Territorial Region AS I ₹ 367 Cr.
- Integrated Industrial Township over 334 Ha, Chainpura, Guna MP I ₹ 341 Cr.
- Electronic Hardware Manufacturing Cluster over 200 Ha, Tirupati AP I ₹ 339 Cr.
- Gems & Jewellery SEZ park over 104 Ha on PPP, Indore MP I ₹ 225 Cr.
- Multi-product Industrial Area over 263 Ha, Hathod, Relwa & Kasarwadi MP I ₹ 215 Cr.
- Industrial Estate SIDCUL over 823 Ha, Haridwar UK I₹ 200 Cr.
- Integrated Industrial Park over 200 Ha, Lalbaug- Basvi, Dhar MP I ₹ 198 Cr.
- Pithampur Industrial area Sec-1,2,3,5, SEZ 1,2 &
   Indore MP I ₹ 150 Cr.
- Integrated Industrial Township over 110 Ha, Parichchha Ahir & Kirar, Shivpuri MP I ₹ 83 Cr.
- Readymade Garment Park over 20 Ha, Gwalior
   MP I ₹ 35 Cr.





















# Tourism - Key Projects





Lonar Tourism Destination Development, Buldhana I MH Ramsar Site Eco, Heritage Tourism Infra, Planetarium & Resort I ₹92 Cr



Himachal Pradesh Inclusive and Sustainable Tourism project

Sustainable and Inclusive Tourism Development Project in HP Funded by ADB  $\mid$  ₹ 1700 Cr.

- Becharaji Temple Precinct & Pilgrimage Development, Mehsana GJ | ₹ 200 Cr.
- Mahur Pilgrimage Development, Nanded
   MH I ₹ 216 Cr.
- Kumarakom Tourism Destination, Kottayam KL 1₹ 1105 Cr.
- Kovalam-Poovar Tourism Corridor, Trivandrum KL ₹ 4747 Cr.
- Solapur Tuljapur Mega Tourism Circuit
   MH | ₹ 42 Cr.
- Nanded Mega Tourism Circuit
   MH |₹ 43 Cr.
- Nashik mini–Tourism Circuit
   MH I₹25 Cr.
- . Delhi Haat, Janakpuri DL | ₹ 91 Cr.
- . MP Tourism Circuit MP I ₹ 305 Cr.
- · Lakshadweep Tourism Circuit ₹ 400 Cr.
- Calicut International Convention Center KL 1₹ 120 Cr.
- Indore Convention Center MP I ₹ 270 Cr.
- Sant Dnyaneshwar Garden, Paithan,
   MH | ₹ 150 Cr.
- Mumbai Suburban Tourism Plan
   MH | ₹800 Cr.
- Buldhana District Tourism Plan
   MH I ₹ 370 Cr.
- Nanded District Tourism Plan
   MH |₹530 Cr.



























One of the emerging solution providers in environment, sustainable and climate change infrastructure



Focus on bridges, special structures, nature based solutions, energy management & asset management.



Diverse, specialized, qualified & experienced team



Pan india operations



Tie-ups with research institutes & international organizations/ technology provider



Technology aids environmental efforts by increasing efficiency

3.5 Mn

Tree Plantation & Green Sink

2L Sq.Ft.
Special Structures

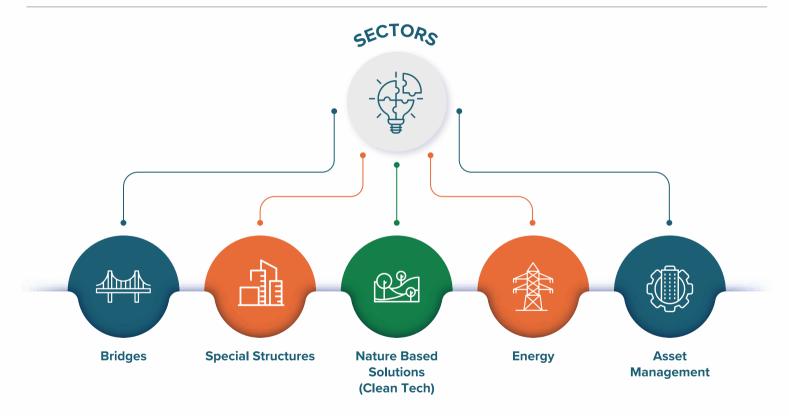
5 Bridges 6 EHV
Substations

15K Ton

1 Mn Plants Captive Nursery













Taloja Creek Bridge, Panvel MH | 130 M



Repair & Retrofitting of Bridges in Mumbai MH



Rail over Bridge at Malavli, Lonavala MH | 1 KM



Repair & Retrofitting of Nitin Cadbury Flyover in Mumbai, MH







Sub Registrar Offices accross Maharashtra I 60,000 Sq. Ft.



Retrofitting of Bettel Thoma Church Bengaluru KA



Bungalows & Farmhouses at Raigad MH I 50,000 Sq. Ft.



Sun Valley Township at Raigad MH | 80 Ha.







Plantation & Landscaping at MTHL with 1 Lakh Tree Plantation MH | 10 Ha.



Green Linear Forest along Maharashtra Samruddhi Expressway with 3.3 Mn. Tree Plantation MH I 5000 Ha.



Rejuvenation of Isreal Lake, Panvel MH | 5 Ha.



Organic Farm with plantation, irrigation & agro-processing at Raigad MH | 60 Ha.







Substation Augmentation at Talegaon, Wardha, MH | 132kV



Substation Augmentation at Umred Nagpur, MH | 220kV



Substation Augmentation at Kanhan, Nagpur, MH I 132 kV



Substation augmentation at Saoner, Nagpur, MH I 132 kV







Substation Augmentation at Amgaon, Gondia, MH I 132kV



Substation Augmentation at Sakoli, Bhandara, MH | 132kV



Substation Augmentation at Chikalthana, Aurangabad, MH I 132 kV



Substation augmentation at Shendra, Aurangabad, MH | 220 kV







SEBI registered Category 1 - Merchant Banker



Strong domain knowledge in corporate finance, international finance and strategic advisory



Consistent track record of delivering to client's need



Sector-agnostic services, tailored to the client's growth, investment & divestment strategy



Alliances with global advisory firms & funds



Comprehensive & integrated client support through the Deal Life Cycle

30+

₹15K Cr.

300+

500+

Qualified & Experienced

Multi-disciplinary team

Years of experience

Aggregate Deal Value

Companies Served

Successful Deals



**Fund Raising** 

• IPOs/FPOs

Structured

• International Finance

Private Equity

Venture Capital

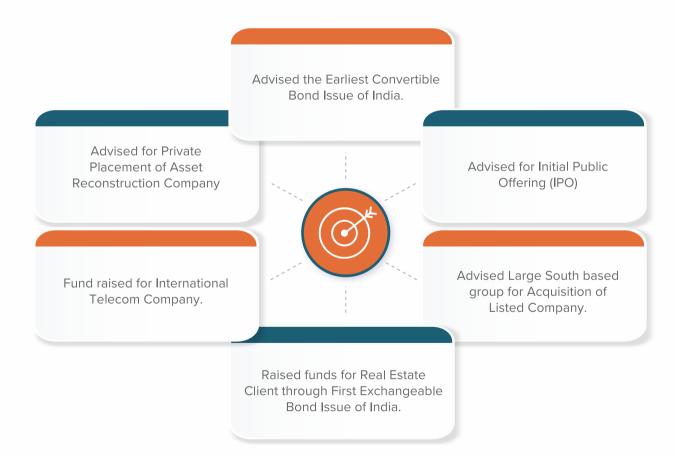
Finance/Convertibles



• Pre IPO Advisory

## **Merger & Acquisition Valuation** Buy Side Advisory Business/Company Valuation Sell Side Advisory ESOP Valuation Joint Venture/Strategic • Fairness Opinion Alliance Intangible Asset Valuation Cross Border M&A Deals **Advisory Services** Transaction Advisory Strategic Advisory • Due Diligence









Convertible Bond issue (₹83 Cr.)



QIP Issue (₹32 Cr.)



IPO Advisory



Private Placement (₹ 300 Cr.)



IPO Advisory



Exchangeable Bond Issue (₹ 145 Cr.)



Restructuring of Stress Debt (₹ 88 Cr.)



Private Placement (₹ 57 Cr.)



Convertible Bond Issue (₹ 213 Cr.)



**Fund Raising** 



Convertible Bond issue (₹ 440 Cr.)



Convertible Bond issue (₹ 62 Cr.)

































Euronet.



# Mergers, Acquisition & Advisory - Key Deals





Acquisition Advisory



Acquisition Advisory



Strategy for India Entry



Acquisition Advisory



Strategy for India Entry



Strategy for India Entry



Acquisition Advisory



Strategy for India Entry



**Abridged Prospectus** 



Listing of Demerged Entity



Fairness Opinion



Fairness Opinion



PPM Due Diligence



Fairness Opinion



Fairness Opinion



Fairness Opinion



WHERE MIND MEETS RESOURCES









**%** +91 (022) 6288 7900



#### **Corporate Office**

204, Lotus Park, 2nd Floor, Road No 16, Wagle Estate, Thane (W) - 400 604, Mumbai, Metropolitan Region, India.

#### > Regional Office

Unit No. 514, City Centre, Plot No. 5, Sector-12, Dwarka, New Delhi - 110075

#### **Europe Office**

Rua Projectada à Matinha, Prédio A, 1°-B, 1950-327 Lisboa, Portugal